

KINGDOM SLOTS  
*good friends • great times*



# ELEVATE PROGRAMME 2019

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# How does it Work?

## Who qualifies?

- Site owners with a valid Site Operator Agreement with GGKZN are automatically eligible for the Elevate Incentive Programme.
- The LPM business must be operational on 01 January 2019.
- However, to qualify for GGR Year on Year growth the LPM business must be operational on 30 June 2018.

## Assessment Periods

- Assessment period 01 January to 31 December 2019.

## Tiers

- The Tier / status will be then based on the December 2019 classification, thus giving all sites a year to grow and move up a tier.



# 2019 Tiers

Tier	Average Turnover /Per Machine / Per Day
Diamond	R25,000 or more
Platinum	R20,000 to R24,999
Gold	R 15,000 to R 19,999
Silver	R 9,000 to R 14,999
Bronze	R 8,999 & less

# Category A - Cash Portion

- All Sites **EXCEPT** sites in the Bronze Tier are eligible for this category
- 0.5% of the GGR generated in 2019 will be paid to the site
- Amount will be determined after December results
- The annual payment will be made by 31 January 2020



# Category B- Site Investment

- ❑ All Tiers are eligible for this category
- ❑ Rand values are awarded on 4 incentives
  - ❖ GGR Year on Year growth (2019 vs 2018 calendar year), **site must be live by 30 June 2018**,
  - ❖ Timeous Payment of GGR AND Conversion to EFT or Debit Order payment method,
  - ❖ Compliance – FIC compliance, Registered Gaming Employee on Duty, Correct Card in the SKP, No under 18s in gaming area and no Audit Findings by KZN Gaming and Betting Board in the year and
  - ❖ Active Marketing of Primary Business.
- ❑ Rand value will be allocated to Site investment (list of all Gaming priority items to be in place first, thereafter only will the cash be paid)
- ❑ Amount will be determined after December results and finalised in January 2020

# Category B– Site Investment - 2019

## YoY Growth (2019 vs 2018)

Tier	YOY Growth	YOY Growth
	6%-9.99%	<u>≥10%</u>
Diamond	R 10 000	R 20 000
Platinum	R 8 000	R 16 000
Gold	R 6 000	R 12 000
Silver	R 4 000	R 8 000
Bronze	R 2 000	R 4 000



# Category B – Site Investment

All Tiers	Rand Values
GGR Payment & EFT/ Debit Orders	R3 000
Compliance	R1 000
Marketing of Primary Business	R1 000
<b>Total</b>	<b>R5 000</b>

# List of Gaming Priority Items

Site investment will only be paid out to site owner if the minimum key items below are all in place.

## Minimum Key Items

Toilets are adequate and in working order

“Ring for service” bell in the gaming area / dedicated gaming attendant

Ventilation and aircon in gaming area is adequate

Flooring in the gaming area is in a good condition

Doors, drywalls and Glass of gaming room are intact and in good condition

Television in the gaming area

Generator or UPS for LPMs



THANK YOU