

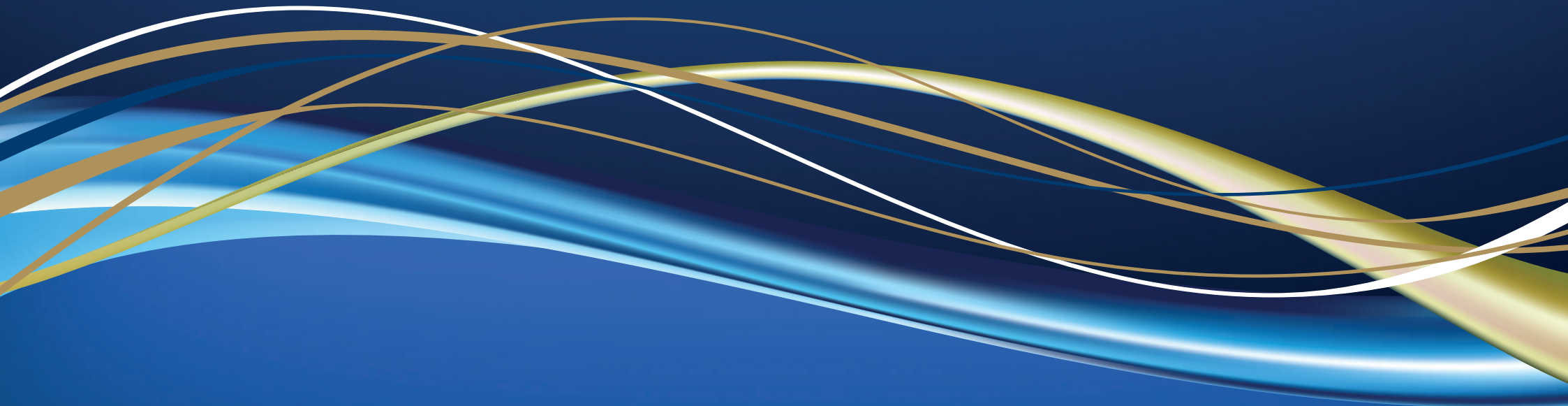
GRAND SLOTS



ELEVATE

A SUN SLOTS PARTNERSHIP PROGRAMME

2019 PROGRAMME



GRANDSLOTS
good friends • great times

GRANDSLO
good friends • great times



group structure

Sun International



Sun Slots



SHARED SERVICES



Gauteng

Mpumalanga

WHAT IS ELEVATE?

Elevate is an exclusive LPM site owner partnership programme to support the interdependence between Grandslots and our LPM Site Partners. The key objective of the programme is to strategically secure and support our partnership by offering a very real share in our joint successes.

- Strengthen our partnership through tangible incentives
- Reward our site owners across all tiers
- Reward our punters and create brand loyalty
- Implement and maintain a superior brand standard within our gaming areas

HOW DOES IT WORK?

HOW DO YOU QUALIFY?

All LPM sites who are live and operational by 01 January 2019 and have a valid SSMA in place until 31 December 2020 are automatically eligible for our Elevate Partnership Programme.

Membership to the programme is free with all incentives and rewards due whilst a valid site management agreement is in place.

We have designed three categories for potential earnings. The programme will commence on 01 April 2019 and will run until 31 October 2019, a total of 7 months.

HOW IS MY SITE'S TIER DETERMINED?

All eligible sites will be assessed annually, based on their average turnover per machine per day for the period January 2018 until December 2018. This will determine your tier for the duration of the 2019 programme.

Your Area Manager will confirm the tier you have been placed in for the 2019 programme.

HOW IS MY SITE PLACED IN A SPECIFIC TEIR?	 BRONZE	 SILVER	 GOLD	 PLATINUM	 DIAMOND
Avg. Total Bet in excess of: (per machine per day)	(LESS THAN) R5 999	R6 000	R12 000	R18 000	R23 000

OUR NEW CATEGORY **DIAMOND PLUS**

If your site achieves R3mil GGR for the duration of the programme, your site will qualify for “Diamond Plus” status.

Your site will then stand in the runnings to get a percentage of a R500 000 prize pool, dependant on your sites performance throughout the term as well as your sites current standing against the other “Diamond Plus” sites for that term.

The GGR that your site contributes to the Diamond Plus tier for the duration of the programme will determine your site’s percentage share of the R500 000 prize pool.














ELEVATE CATEGORIES

CATEGORY A SITE INVESTMENT	 BRONZE	 SILVER	 GOLD	 PLATINUM	 DIAMOND
Site specific requirements to be assessed with your Area Manager					

* 17 Priority items have been identified for investment focussed on improving your gaming area and punter experience. * Site Investment terms and conditions apply.

CATEGORY B CASH REWARDS	HOW IS MY SITE PLACED IN A SPECIFIC TEIR?	BRONZE SITES: Avg. Total Bet less than R5, 999.00 / Machine / Day	20%-24.9% R4 000	15%-19.9% R12 000	10.5%-14.9% R15 000	7%-10.4% R20 000	3.5%-6.9% R30 000
		SILVER SITES: Avg. Total Bet in excess of R6, 000.00 / Machine / Day	24.9%-29.9% R6 000	20%-24.9% R15 000	15%-19.9% R17 500	10.5%-14.9% R30 000	7%-11.9% R45 000
		GOLD SITES: Avg. Total Bet in excess of R12, 000.00 / Machine / Day	> 30% R10 000	> 25% R17 500	> 20% R20 000	> 15% R40 000	> 12% R60 000
		PLATINUM SITES: Avg. Total Bet in excess of R18, 000.00 / Machine / Day					
		DIAMOND SITES: Avg. Total Bet in excess of R23, 000.00 / Machine / Day					

* Cash rewards based on annual year on year GGR growth. * Any late payment, commission offsets or non-compliance will result in penalties on cash earnings.
* Bronze sites need to generate a minimum GGR of R450, 000.00 for the duration of the programme to be eligible for ANY prizes.
* Defaults will be calculated at the end of the programme.

CATEGORY C PROMOTIONS	CO-BRANDED STAFF UNIFORMS					
	PUNTER HANDOUTS					
	WIN A CAR COMPETITION					

* Promotion mechanics will be explained by your Area Manager. * Any late payment, commission offsets or non-compliance will result in penalties on cash earnings.

PENALTIES ON CASH EARNINGS

Any late payment, commission offsets or non-compliance will result in penalties on cash earnings.

**50%
LOSS**

if you commit any infringements (late payment, commission offsets or non-compliance) 3 times, you will forfeit 50% of your potential payout/reward

**70%
LOSS**

if you commit any infringements (late payment, commission offsets or non-compliance) 6 times, you will forfeit 70% of your potential payout/reward

**100%
LOSS**

if you commit any infringements (late payment, commission offsets or non-compliance) 9 or more times, you will forfeit 100% of your potential payout/reward

**** It is your responsibility to ensure that you send your Area Manager or Premises Accountant the proof of payment, especially when paying via EFT.**

FOR FURTHER INFORMATION

Please contact the Commercial Department as follows:

CHERONNE VAN RENSBURG

Commercial Manager

082 577 7244

cvanrensburg@grandslots.co.za

BRIGITTE VISSER

Area Manager

071 682 5996

bvisser@grandslots.co.za

CATHERINE BRIDGENS

Area Manager

082 577 7262

cbridgens@grandslots.co.za

JOHN McCRAE

Area Manager

066 306 4921

jmccrae@grandslots.co.za

ANGELA WALSH

Area Manager

071 603 7777

awalsh@grandslots.co.za

DEVON GOOSEN

Area Manager

082 311 6104

dgoosen@grandslots.co.za



SIGN ME UP!

I, _____ (name and surname), site owner of _____ (site name), hereby confirm that the 2019 Elevate Programme has been explained to me by my Area Manager.

- I understand the rules of the programme
- I accept the terms and conditions of the Site Investment Programme
- I agree to sign a new SSMA should the current SSMA on file expire before 31 December 2020
- I agree to take part in all three categories of the programme

Signed by Site Owner

Signed by Area Manager

Date of signing

* Not all programme participants will be invited to the prize giving event to be held in December 2019



GRAND GAMING WESTERN CAPE (RF) (PTY) LTD

1st Floor, Eagle Park,
C/O Bosmansdam & Omuramba Road, Milnerton, Cape Town, 7447
Tel: (021) 421 7771 | Fax: 021 419 2282

www.grandslots.co.za



GRANDSLOTS



@GRANDSLOTS

Grandslots is licensed by the Western Cape Gambling and Racing Board. Grandslots supports responsible gambling.

Gambling only for persons 18 years and older. Winners know when to stop.

South African Responsible Gambling Foundation Toll-Free Counselling Line: 0800 006 008.